

National Association of Benefits and Insurance Professionals

Florida Chapter



NABIP

Shaping the *future* of healthcare

NABIP FLORIDA
AWARDS GUIDE

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***Chapter of the Year Application is separate from this guide and is provided as an Excel spreadsheet.**

NABIP FL AWARDS GUIDE

Welcome to the NABIP Florida Awards Guide. The information in this guide is designed to help you successfully apply for NABIP Florida Awards each year. As the local Awards Chair for your chapter, you have a big role in your chapter. At the beginning of each award year, you should work with your Chapter President to plan activities specifically designed to earn points for each award. Prior to the awards submission deadline, consult your Chapter President and Board to decide who will be nominated for each award.

In addition, take time to familiarize yourself with the NABIP awards. All of the information for the NABIP awards can be found at <http://nabip.org/chapter-resources/awards> .

Resources:

If you have questions throughout the year, please reach out to the NABIP Florida Awards Chair. If you're not sure who this person is, you can check the NABIP Florida website, www.nabipfl.org or ask the NABIP Florida Executive Director at info@nabipfl.org. Date joined NABIP can be found in eCommerce and the state of Florida website will show date of licensure.

Requirements:

In order to receive points for a specific item, documentation must be submitted. Failure to submit the documentation will result in points not being counted. Examples of documentation include but are not limited to copies of sent emails, meeting minutes, agendas, newsletters, outside recognition, thank you letters received, newspaper articles, press releases. In addition, award submissions received without the original application form will not be accepted.

Timeframes:

The qualification period for *all* NABIP Florida Awards is July 1 to June 30 each year. All submissions must be received by midnight on July 20 via email. If July 20 should fall on a Sunday, then submissions will be accepted on Monday July 21. This date could vary from year to year, so please watch for details from NABIP Florida.

Rules:

Only NABIP Florida members are eligible. Executive assistants and directors of the association are eligible only at the nomination by their employing board for activities above and beyond their paid responsibilities. Please write accomplishments in a way that can be used to present the award to your nominee.

Selection:

All Award Recipients are selected by the NABIP Florida Awards Committee which carefully reviews all applications and documentation submitted. In making its selection, the committee looks for contributions above and beyond the call of duty without regard to personal gain. Nominations must be supported by accompanying statements that detail the accomplishments of the candidate. Award Recipients will be announced at the Annual NABIP Florida Awards Event.

Barbara Coggins Volunteer of the Year Award Application

The nominee for this award should be an individual member who volunteers at least 30 hours per year to our association through dedicated service at the STATE level. In addition, the Volunteer of the Year also knows the importance and value in giving his/her time to other organizations and charities. Barbara Coggins was a member of FAHU for over 30 years, at the time of her passing in June 2022. She was President of the Central Florida chapter in 1997-1998 and of FAHU in 2000-2001. Barbara’s energy & passion influenced and encouraged many to get into leadership in our association. She was also very involved in organizations outside of FAHU. Only one recipient per year. An individual may only receive this award once every five years. The qualification period for this award is July 1-June 30.

Member’s Name: _____

1. Number of years as association member: _____

2. Year’s in the insurance industry: _____

3. Designations or special education earned during Award Year: _____

4. Positions held in local or state NABIP: _____

5. Positions held in other organizations: _____

6. Number of hours community service: _____

7. Outline of accomplishments at local or state BIP including number of service hours provided to association: _____

Signature of Board Chair, NABIP Florida Officer, Board Member, Chapter President:

Name of Association: _____

Please attach any supporting documentation. Your submission must include this original application form or it will not be considered.

Technology of the Year NABIP Florida Award Application

The nominee for this award should be an individual member who used technology to provide better communication to its chapter members and/or prospective members. Examples include but are not limited to an email marketing campaign to increase membership or meeting attendance, an improved or new chapter website, and/or industry related webinars to clients. One recipient per year and member can only receive once every 5 years. The qualification period for this award is July 1-June 30.

Member's Name: _____

1. Number of years as association member: _____

2. Years in the insurance industry: _____

3. Designations or special education earned during Award Year: _____

4. Positions held in local or state NABIP _____

5. Describe in detail the technology used by the member: _____

6. What was the result of the technology used? Cost savings, membership increase etc.? _____

7. How many hours were dedicated to implement the technology? _____

8. Did the technology result in any new policies and procedures for the chapter? If so, please provide documentation? _____

Signature of Board Chair, NABIP Florida Officer, Board Member, Chapter President:

Name of Association: _____

Please attach any supporting documentation. Your submission must include this original application form or it will not be considered.

Special Service NABIP Florida Award Application

The nominee for this award should be an individual member who excels above and beyond the call of duty on a LOCAL chapter level. Examples of special service include but are not limited to coordinating a chapter fundraiser, membership drive, and/or CE event. There may be multiple award recipients for this award. An Individual may only receive this award once every three years. The qualification period for this award is July 1-July 30.

Member's Name: _____

1. Number of years as association member: _____

2. Years in the insurance industry: _____

3. Designations or special education earned during Award Year: _____

4. Positions held in local or state NABIP: _____

5. Describe in detail the details of the special service including any measurable results. _____

Signature of Board Chair, NABIP Florida Officer, Board Member, Chapter President:

Name of Association: _____

Please attach any supporting documentation. Your submission must include this original application form or it will not be considered.

NABIP Florida Emerging Leader Award Application

The nominee for this award should be an individual member with less than five years as an association member who has contributed significantly above and beyond what is normally called for in connection with a local or state association. The qualification period for this award is July 1-June 30.

Member's Name: _____

1. Number of years as association member: _____

2. Years in the insurance industry: _____

3. Designations or special education earned during Award Year: _____

4. Positions held in local or state NABIP: _____

5. Describe nominee's accomplishments with association: _____

Signature of Board Chair, NABIP Florida Officer, Board Member, Chapter President:

Name of Association: _____

Please attach any supporting documentation. Your submission must include this original application form or it will not be considered.

The David Saltzman Award For Excellence in Journalism or Public Speaking

Application

The nominee for this award should be an individual member who has demonstrated excellence in either journalism or public speaking or both. David Saltzman served our membership for many years, establishing himself as the spokesperson for FAHU (at the time), both from the podium and in print. He continues to be an active NABIP member. For a member to be nominated for this award is a great honor because David is known not only for his professional character but also his ability to bring humor to every situation. A nominee should be a deserving member who has created a body of work in journalism and/or public speaking. One recipient per year and member can only receive once every 5 years. The qualification period for this award is July 1-June 30.

Member's Name: _____

1. **Number of years as association member:** _____
2. **Years in the insurance industry:** _____
3. **Designations or special education earned during Award Year:** _____
4. **Positions held in local or state NABIP:** _____

Criteria:

1. **Demonstrated significant contribution of time and talent to further the health insurance industry by either publishing or making presentations multiple times covering topics relating to health care, its allied fields, legislative issues or life insurance. Topics include but are not limited to:**

Health Care

Legislation

Disability

Sales/Motivation

Dental

Long Term Care

Compliance Issues

Work Site Marketing

Senior Market

2. **Presentations or publications must be made to insurance industry and/or community organizations.**
3. **Copies of all print articles must be submitted.**

- 4. Testimonial letters and outline of presentation for each public speaking engagement must be submitted.
- 5. Candidates may submit their own criteria or assist sponsoring Association.
- 6. A previous recipient of this award may be nominated if at least seven (7) years have passed since receipt of last award.

Signature of Board Chair, NABIP Florida Officer, Board Member, Chapter President:

Name of Association: _____

Please attach any supporting documentation. Your submission must include this original application form or it will not be considered.

Herb Rough Education Award

Application

The nominee for this award should be an Education or Professional Development Chair at a LOCAL chapter who embodies the standards set forth by Herb Rough. For several years, Herb Rough was the FAHU Education Chair. During that time he established the FAHU School (now NABIP Florida School) allowing us to provide valuable CE to our members. Mr. Rough implemented a state Speakers Bureau that provided local chapters resources to offer quality programs to its members. In addition, he was President of the Gold Coast (Broward) chapter for two years.

One recipient per year and member can only receive once every 5 years. The qualification period for this award is July 1-June 30.

Member's Name: _____

1. Number of years as association member: _____
2. Years in the insurance industry: _____
3. Designations or special education earned during Award Year: _____
4. Positions held in local or state BIP's: _____

Please "X" all items accomplished and provide documentation.

1. Offer one CE per quarter
2. At least one designation CE or NABIP Certification class (REBC)
3. Invitation open to non-members
4. At least one Legislation CE program
5. Offer twelve hours of CE or more per year to local chapter
6. 25% of all CE attendants were non-members
7. Two articles in Newsletter (not promotions, but informative items)
8. Thank you notes to non-members who attended CE's (submit copy of one)
9. CE involving the public and/or clients such as COBRA or HIPAA
10. Education Committee has at least 4 committee members (list names and responsibilities)
11. Attend at least one NABIP FL CE Workshop (leadership training or strategic planning session)
12. The use of any NABIP Florida School sponsored CE course
13. Create CE net revenue gain for local chapter
14. Suggest your replacement to chapter President-Elect (could be yourself)
15. Attend NABIP Florida Symposium/Annual Meeting
16. Chair replacement attends NABIP Florida Symposium
17. Other: _____

Signature of Board Chair, NABIP Florida Officer, Board Member, Chapter President:

Name of Association: _____

Please attach any supporting documentation. Your submission must include this original application form or it will not be considered.

Dan Yount Outstanding Floridian of the Year Award

Application

The nominee for this award should be an individual member who has contributed outstanding service to the STATE chapter. Dan Yount was president of the SW Florida chapter and was involved heavily in industry activities both in and out of FAHU (at that time). He served as FAHU president in 2002-2003. Shortly after serving his term, he passed away at a young age. Those who knew Dan, felt that he was the model NABIP Florida member, citizen and human being who we should all strive to be. This award replaced the FAHU member of the Year Award in his honor. One recipient per year and member can only receive once every 5 years. The qualification period for this award is July 1-June 30.

Member's Name: _____

1. Number of years as association member: _____

2. Years in the insurance industry: _____

3. Designations or special education earned during Award Year: _____

4. Positions held in local or state NABIP: _____

5. Please list nominee's accomplishments with the state chapter: _____

Signature of Board Chair, NABIP Florida Officer, Board Member, Chapter President:

Name of Association: _____

Please attach any supporting documentation. Your submission must include this original application form or it will not be considered.

The Jim Burkett Educator of the Year Award

Application

Jim Burkett served for many years as the FAHU Education Chair and passed away while holding this position in April 2015. This award is intended to recognize a member who presented multiple CE courses at state and chapter events during the year. One recipient per year and member can only receive once every 5 years. The qualification period for this award is July 1-June 30.

Member's Name: _____

1. Number of years as association member: _____

2. Years in the insurance industry: _____

3. Designations or special education earned during Award Year: _____

4. Positions held in local or state NABIP: _____

5. Describe nominee's accomplishments with association: _____

Signature of Board Chair, NABIP Florida Officer, Board Member, Chapter President:

Name of Association: _____

Please attach any supporting documentation. Your submission must include this original application form or it will not be considered.

The Scott Robertson Legislative Excellence Award

Application

Scott Robertson was very highly regarded as a leader in FAHU. After serving as President of the Southwest Florida Chapter, Scott served as the FAHU Legislative Chair both before and after serving as FAHU President. Scott encouraged local legislative chairs to attend state board meetings and he also pushed FAHU to contract an Association Manager for the first time. Scott was killed in a motorcycle accident on the racetrack on 11/29/15. Scott was an avid racer and motorcycle enthusiast. This award is intended to recognize a member who went above and beyond with their legislative efforts on behalf of the association. One recipient per year and member can only receive once every 5 years. The qualification period for this award is July 1-June 30.

Member's Name: _____

1. Number of years as association member: _____

2. Years in the insurance industry: _____

3. Designations or special education earned during Award Year: _____

4. Positions held in local or state NABIP: _____

5. Describe nominee's legislative efforts and accomplishments with association: _____

Signature of Board Chair, NABIP Florida Officer, Board Member, Chapter President:

Name of Association: _____

Please attach any supporting documentation. Your submission must include this original application form or it will not be considered.

Steve Israel Commitment to Leadership Award

Application

The nominee for this award should be an individual member who has served in leadership positions at the local, state and regional or national level for a minimum of five years. Steve Israel was a member of the Palm Beach (formerly Palm Coast) chapter for 15 years, serving on his chapter’s board for 13 of those years. He also served on the FAHU board for nine years including as President in 2017-2018. As FAHU President, Steve was responsible for the holding of FAHU’s first Medicare Summit. Additionally, Steve served multiple years on NAHU’s Media Relations Committee & Medicare Advisory Group. He was an eight-time LPRT Qualifier and received the Triple Crown Award twice. Creating an award in Steve’s honor was an easy decision after his passing in September 2021. Those who knew and served with Steve, knew him to be extremely ethical, to show love for all and to rarely say no, when asked to help. One recipient per year and member can only receive once every 5 years. The qualification period for this award is July 1-June 30.

Member’s Name: _____

1. Number of years as association member: _____

2. Years in the insurance industry: _____

3. Designations or special education earned during Award Year: _____

4. Positions held in local or state NABIP: _____

5. Positions held at the Regional or National Level: _____

6. Describe nominee’s accomplishments with association: _____

Signature of Board Chair, NABIP Florida Officer, Board Member, Chapter President:

Name of Association: _____

Please attach any supporting documentation. Your submission must include this original application form or it will not be considered.